



BEYONDCLOUD
CONSULTING



Beyond the Horizon
Soaring to Success with NetSuite.





Innovation Takes Off.

AVIOSS is a renowned expert in the realm of **aircraft engine tooling, ground support equipment, re-certification, and logistics solutions.**

With prominent partners from the US Navy to the US Coast Guard, they are dedicated to leveraging their deep industry knowledge to create **custom strategies and high quality products & services.**

The Sky's the Limit.

Experiencing rapid and substantial expansion on the horizon, AVIOSS sought to improve their efficiency in three main areas:

1 Operational Bottlenecks

In pursuit of enhanced efficiency, they aimed to implement a comprehensive time and productivity tracking mechanism.

2 Embracing Automation

AVIOSS desired to embed automation into their operational framework to optimize document and operational management while centralizing their data repository.

3 Integrating Their Supply Chain

They aimed to seamlessly integrate shipping and receiving processes to ensure seamless supply chain coordination.



Enhanced efficiency would greatly improve AVIOSS' support equipment and tooling manufacturing process.

With targets set in place, Beyond Cloud set to work defining and creating a comprehensive solution.



Getting Off the Ground.

AVIOSS's Custom Implementation.

Taking Flight.

To help AVIOSS take flight with their implementation, we started with **core NetSuite modules** to support their automation and expansion initiatives (**Figure 1**).

Our team's strategic insights and advisory services on the utilization of NetSuite allowed us to address AVIOSS' primary targets.

Manufacturing Project Management

We implemented a customized Manufacturing Project Management solution, focusing on **integrating financial, inventory, and**

manufacturing functions into a unified system.



With our Manufacturing Project Management solution, AVIOSS' products such as the Northrop Grumman MQ-8 Fire Scout hit the sky at breakneck speeds.

Through comprehensive planning sessions, our teams encouraged a **collaborative environment** that accounted for feedback and transparent development throughout the implementation process. We prioritized innovation in automation while addressing numerous bottlenecks.

These are among the various features that were enabled, enhanced, or introduced with NetSuite:

- 1 **Enhanced Supply Chain Management**
- 2 **Automated Planning & Scheduling**
- 3 **Efficient Procurement Process**
- 4 **Advanced Reporting and Analytics**

“Beyond Cloud’s **outstanding communication, swift response times, efficient outcomes, and solid attention to detail** position them as an invaluable partner.”

- Elton Michel, Defense Contract Manager

Figure 1 - AVIOSS's NetSuite Modules



MFG Standard

NetSuite for Manufacturing is designed to help growing manufacturers control, coordinate, and manage every aspect of their operations from the shop floor to the top floor.



Unifying All Departments

Providing employees with **unique roles and dashboards** to allow them to execute their day-to-day activities more efficiently while unifying the entire organization on one platform.



LCS Company Pass

Access to **NetSuite Learning Cloud Support (LCS)** for on-demand learning options, enabling improvement of the team's knowledge and self-sufficiency at all levels.



NS Premium Support

NetSuite Premium Support Services provide the technical assistance and optimization expertise from NetSuite experts, with added **assistance and toll-free help** for a variety of services and issues.



NS SuiteProjects

NetSuite SuiteProjects is a Professional Services Automation (PSA) that streamlines operations and drives profitability by optimizing the entire services business lifecycle.



Soaring High

The Benefits of a Successful NetSuite Implementation.

Consolidated Systems.

AVIOSS successfully enhanced their operational efficiency, consolidating their systems into a single unified platform.

As the single **“source of truth”** for the organization, NetSuite serves as a **centralized hub of finance, supply chain, and production.**

This strategic integration facilitated **process automation**, enhancing productivity while concurrently providing comprehensive insights into their end-to-end business workflows.



Process automation boosts the efficiency of AVIOSS' operations, including their Reverse Engineering development processes.

Flying into the Future.

With their scalable systems ready to face the future, AVIOSS is looking to continue to customize and add to their NetSuite instance to meet all their operational needs.

They are currently evaluating **NetSuite Analytics Warehouse (NSAW)**- a cloud-based data storage and analytics solution that consolidates NetSuite data to deliver algorithmic analysis for actionable insights.

Data-driven decisions are at the heart of AVIOSS' strategic future!

“Their commitment to maintaining outstanding communication, swift responsiveness, efficient results, and solid attention to detail truly set them apart.

- Elton Michel, Defense Contract Manager



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