



BEYONDCLOUD
CONSULTING



CIRCULAR
TECHNOLOGY

Powering Up Productivity:

Circular Technology's Data-Driven Scalability.



Refreshing Sustainability.

Circular Technology is a trusted expert in **Asset Recovery and Supply Chain Solutions**. They are committed to maximizing the lifetime value of obsolete assets through effective reuse, redeployment, and environmental recycling.

With industry-leading knowledge, they promote **electronic sustainability and asset strategies** through a vast network of suppliers from across the globe.



Data Storage is among the inventory of various IT and Networking parts that Circular Technology refreshes and re-distributes.

Reinventing Productivity.

Circular Technology lost opportunities and experienced operational inefficiency as a result of **3 Main Issues**.

① Disparate Systems

With a combination of Quickbooks, RazorERP, and eBay as their prior tech

they had desynchronized inventory visibility and tracking.

② EPS Grading System

This unintegrated system did not interact with other platforms. Missing workflows hindered streamlined operations.

③ Manual Tracking and Reconciliation

Tracking purchases and sales data for commission calculations was difficult, with significant manual effort required to reconcile data within Excel.

With goals set, the Beyond Cloud team prepared to work on Circular Technology's customized implementation.



Reinvigorating the System.

Circular Technology's Custom Implementation.

Coming Full Circle.

Getting started with Circular Technology's NetSuite implementation, we assembled **core NetSuite Modules (Figure 1)** to accommodate their vertical needs while providing them with industry-leading performance with an emphasis on **enhancing wholesale distribution and providing their team with premium support.**

Consignment Made Easy.

We developed a unique consignment solution to bolster their **Asset Recovery process.**

With a vast supplier network and a global presence, Circular Technology is a prominent distributor of electronics and finished goods ranging from consumer to enterprise grade, refurbished and new.

Our solution provided a **Commission System** based on comprehensive traceability of purchase orders (PO) and sales orders (SO) along with vendor inventory visibility.

Easy Access to Comprehensive Data

Our team worked on automating data collection and categorization.

Unlocking the potential of NetSuite as a syncronized platform for data, we introduced **serial number tracking, available stock, and other inventory metrics;** making them accurate, automated, and accessible at vendor locations.



Circular Technology benefits from enhanced traceability, recording and sorting their inventory by asset category, manufacturer, part number, serial number, and configuration.

Figure 1 - Circular Technology's NetSuite Modules



WD standard

NetSuite for Wholesale Distribution is designed to optimize the supply chain for vendors, customers, and sales partners, and create a modern sales experience to support today's clients.



Unifying All Departments

Providing employees with **unique roles and dashboards** to allow them to execute their day-to-day activities more efficiently while unifying the entire organization on one platform.



LCS Company Pass

Access to **NetSuite Learning Cloud Support (LCS)** for on-demand learning options, enabling improvement of the team's knowledge and self-sufficiency at all levels.



NS Premium Support

NetSuite Premium Support Services go beyond standard support with technical assistance and optimization expertise in addition to prescriptive product optimization guidance and hands-on configuration assistance.



NS Warehouse Management System

NetSuite Warehouse management System (WMS) optimizes day-to-day warehouse operations using industry-leading practices to allow for efficient warehouse operations.



NetSuite Sandbox

NetSuite Sandbox is a safe and isolated test account for new application and customization development and testing - ideal for issue-fixing, third-party feature testing, and user training.



Sustaining Scalability.

The Benefits of a Successful NetSuite Implementation.

Cultivating Efficiency.

Circular Technology's implementation was executed **with exceptional success** - their team expressed a positive outlook with the outcome and the immediate benefits. This success can be attributed to rigorous planning, efficient implementation, and effective communication.

“The Implementation was quick while **addressing and optimizing operational processes in distribution and consignment** - promoting data-informed decisions and smarter strategies.”

Upon adopting NetSuite, Circular Technology experienced a multitude of benefits:

- 1 **Significant Time Savings**
- 2 **Improved Serial Traceability**
- 3 **Automated Complex Commission Calculations**
- 4 **Seamless EPS System Integration**
- 5 **Comprehensive 360° Operations Visibility**

These benefits have greatly enhanced their overall operational efficiency and

provided them with necessary tools for strategic decisions for the future.

Scaling Up.

Circular Technology is planning on focusing on **quality management** and **expanding their reach** to online marketplace platforms.

They also intend to incorporate **credit card processing capabilities** to streamline their business operations.

With a specialized ERP instance and a long-term plan, Circular Technology is prepared for a sustainable future.



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