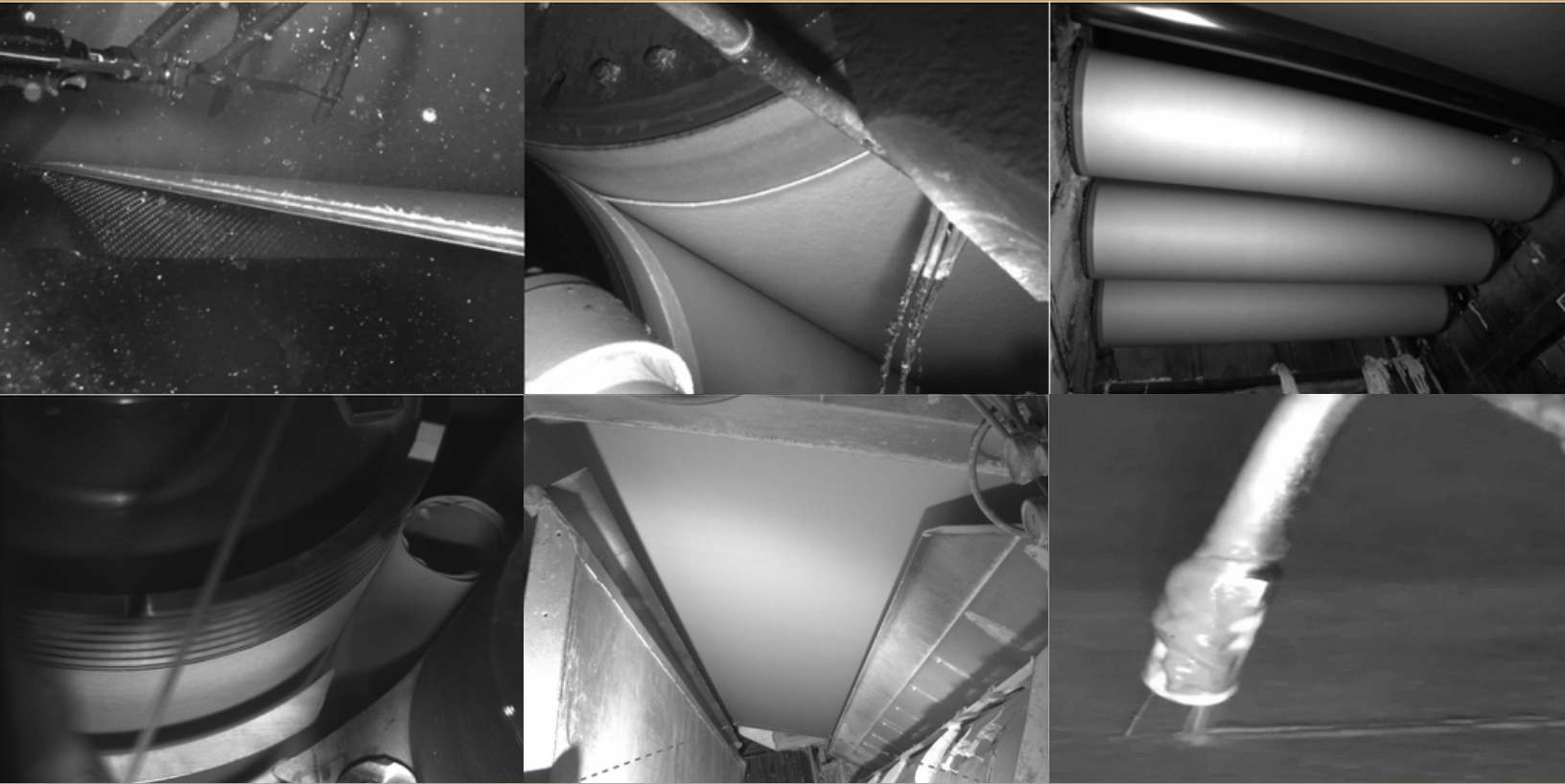




BEYONDCLOUD
CONSULTING



Capturing Proactive Possibilities

Excellence in Manufacturing Software with NetSuite.



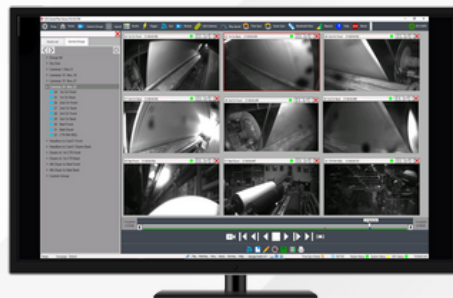
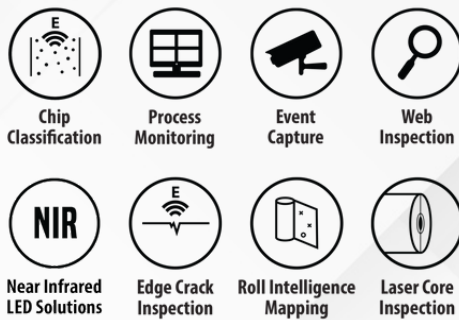
Monitoring Excellence: The “ECS Difference.”

Event Capture Systems (ECS) is a software & hardware company that offers **camera-based quality control systems** to increase the realized capacity of manufacturing processes.

Their services support production facilities in **increasing process speed** while **decreasing waste and delay**. By giving critical feedback to operators and management teams, they are contributing to proactive performance strategies.

ECS Smartflex™ - a Flagship Platform

ECS’ Smartflex™ is the basis of their system platform and includes integral features:



Event Capture is just one of the scalable and intuitive features of ECS’ platform.

Watching the Sunset - Impending Obsolescence.

ECS was faced with the **upcoming retirement of their legacy AS400 system** and found themselves in need of a new future-proof ERP solution.

Crucial aspects were lacking in their current setup, including warranty tracking, as well as their the ability to implement their future plans to incorporate **SaaS-based products**.

Facing the necessity of a comprehensive solution for these developments, the Beyond Cloud team was brought in to **implement a specialized NetSuite instance that met the ECS team’s planned objectives**.



Realized Capacity for Transformation.

Event Capture Systems' Custom Implementation.

Facilitating Change.

With concrete goals in place, our team got to work implementing **Core NetSuite Modules (Figure 1)** to set up ECS for success.

NetSuite SuiteSuccess Starter Products Edition consolidated **ECS' main business processes based on leading practices** that paved a clear path to success.

Specialized product-based features addressed key aspects of ECS' business:

- Financial Management
- Item Management
- Sales Management
- Purchase Management
- Order Management



Centralizing ECS' core business operations supports the transition to SaaS-structured products for industries such as paper production.

Executing Success.

The NetSuite implementation was a success, marked by **seamless coordination and execution** between the Beyond Cloud and ECS teams.

ECS' transition away from their sunseting system was a **transformative technological shift** to enhanced operational dynamics from inventory management to warranty tracking.

By embracing this change, ECS unlocked a myriad of benefits and possibilities:

- 1 **Comprehensive Insights**
- 2 **Heightened Accountability**
- 3 **Sustainable Growth + Adaptability**

Next Steps.

Our team is currently discussing the **development of a tailored script** to enable ECS to calculate rates by leveraging the last purchase price multiplied by an in-house variable.

This strategic move is aimed at transitioning ECS' proprietary knowledge into a **systematic framework.**

Figure 1 - Event Capture Systems' NetSuite Modules



SuiteSuccess Starter (Products)

NetSuite SuiteSuccess Starter - Products Edition delivers a unique set of processes and functionality designed to address key aspects of product-based organizations.



Unifying All Departments

Providing employees with **unique roles and dashboards** to allow them to execute their day-to-day activities more efficiently while unifying the entire organization on one platform.



LCS Company Pass

Access to **NetSuite Learning Cloud Support (LCS)** for on-demand learning options, enabling improvement of the team's knowledge and self-sufficiency at all levels.



NS Premium Support

NetSuite Premium Support Services provide the technical assistance and optimization expertise from NetSuite experts, with added **assistance and toll-free help** for a variety of services and issues.



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