



BEYONDCLOUD
CONSULTING



Expediting Efficiency
Rescuing Innovation with NetSuite.



Expediting Client Services

Expedited Service Partners (ESP) operates a **distinguished global worksite service partner**, elevating clients through an array of comprehensive offerings:

- Industrial Equipment Rentals
- Disaster Response Coordination
- Intricate Supply Chain Solutions
- Emergency Power Suppliers

Facing Operational Bottlenecks

ESP faced a complex set of challenges involving the intricacies of their rental operations and managing a diverse range of equipment situated across multiple locations.

Their **manual invoicing process** was daunting, consuming a significant amount of time and effort with limited operational visibility. A lengthy 40 hour process, it also resulted in **limited visibility into their operations.**

The combination of intricate rental business operations and a cumbersome invoicing process created a scenario

where efficiency was compromised with lacking data and reporting functionality.



Construction equipment is among the various rental services that ESP offers to its diverse client base.

With a goal of introducing automation into their rental process, ESP set out to begin their digital transformation with Beyond Cloud Consulting.



Raising the Bar, Lowering the Hassle.

Expedited Service Partners' Custom Implementation.

The Road to Efficiency.

As ESP embarked on their innovative journey, our team implemented **core NetSuite modules (Figure 1)** to meet their operational and vertical needs.

Rental Management - Simplified.

They leveraged our **Rental Management Solution**, developed on the foundation of NetSuite, to effectively address and manage their rental requirements.

With complete visibility and control over their operations, ESP consolidated their business workflow onto one unified system.

1 Next-Level Insight and Control

NetSuite seamlessly managed their financials, providing automation for critical functions:

- Scheduling
- Maintenance Records
- Rental Rates
- Terms
- Variable Invoicing

This holistic approach eliminated the disparate nature of their previous operations, optimizing workflows and enhancing overall efficiency.

2 Extensive Data Amalgamation

Empowered by multi-location equipment inventory management, ESP took full advantage of a centralized cloud data hub to save time and reduce manual errors.

Building the Future of Rentals.

Empowered with unlocked operational efficiency and a solid foundation for sustained growth, ESP continues to tailor NetSuite to their needs. From **embracing the Dunning module to assessing CRM capabilities**, the sky is the limit for Expedited Service Partners.

Figure 1 - Expedited Service Partners' NetSuite Modules



Financials First

NetSuite Financials First is designed to support rapidly growing companies with a foundational financial management system that can scale and adapt as the business expands.



Unifying All Departments

Providing employees with **unique roles and dashboards** to allow them to execute their day-to-day activities more efficiently while unifying the entire organization on one platform.



Fixed Assets Management

NetSuite Fixed Assets Management (FAM) provides automated management of fixed assets acquisition, depreciation, revaluation, and retirement, as well as maintenance schedules and insurance.



NS Premium Support

NetSuite Premium Support Services provide the technical assistance and optimization expertise from NetSuite experts, with added **assistance and toll-free help** for a variety of services and issues.



SuitePeople HR Management

NetSuite SuitePeople Human Resource Management System (HRMS) connects HR and payroll data with financial, project planning and budgeting and procurement processes, eliminating multiple systems.



SuiteProjects

NetSuite SuiteProjects helps services-based businesses complete projects more quickly, generate invoices accurately and efficiently, and speed accounts receivable cycles so you improve cash flow and eliminate revenue leakage.



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